

Condensed Profit & Loss

	<u>TOTAL</u>	Break Even RF	
Ordinary Income/Expense			
Income			
5000 Food	4,136,940.30	57%	
5001 Liquor	602,621.11	8%	
5002 Wine	2,101,414.78	29%	
5003 Beer	88,282.69	1%	
5004 Non Alcohol Beverage	325,448.12	5%	
5007 Sales Returns and Allowanc	-91,379.51	-1%	
5200 Product Sales	24,674.32	0%	
5201 Tobacco	24,801.82	0%	
Total Income	<u>7,212,803.63</u>	100%	100.0%
Cost of Goods Sold			
6008 Food	1,290,608.60	31%	
6101 Liquor	121,372.29	20%	
6103 Wine	675,827.35	32%	
6104 Kitchen Wine	154.18	0%	
6105 Beer	13,542.74	4%	
6106 Non-Alc Beverages	67,474.07	21%	
6300 Product Cost	1,381.96	6%	
6301 Tobacco	14,582.95	59%	
Total COGS	<u>2,184,944.14</u>	30%	30.0%
Gross Profit	5,027,859.49	70%	
Expense		0%	
1 Wages	2,129,289.40	30%	38.0%
2 Payroll Fringe	735,078.78	10%	Combined
3 Operating Expenses	288,211.35	4%	4.0%
4 Marketing Expense	104,112.50	1%	2.0%
5 Occupancy Expense	479,483.57	7%	18.0%
6 Administrative Expense	244,756.04	3%	4.5%
7 Corporate Expenses	56,340.20	1%	1.5%
7302 Legal	878.00	0%	0.5%
Total Expense	<u>4,038,149.84</u>	56%	68.5%
Net Ordinary Income	989,709.65	14%	1.5%
Other Income/Expense		0%	
Other Income		0%	
5400 Interest Income	168.05	0%	
Total Other Income	<u>168.05</u>	0%	

	<u>TOTAL</u>	Break Even RF	
Other Expense		0%	
8001 Depreciation Expense	11,130.00	0%	
8205 Taxes	-266.55	0%	
8206 Sales Tax Expense	-805.36	0%	
8207 Business Tax	15,260.85	0%	
Total Other Expense	<u>25,318.94</u>	0%	
Net Other Income	<u>-25,150.89</u>	0%	1.0%
Net Income	<u><u>964,558.76</u></u>	13%	0.5%